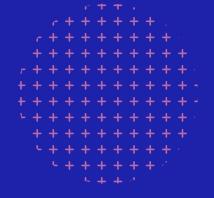
# Welcome





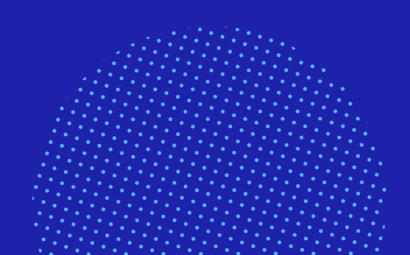
## HIMSS22 Strategy Summit

An Exclusive HIMSS Corporate Member Digital Series



Kevin Cleary
Director Corporate Relations





## HIMSS22 Strategy Summit

Corporate Member's Path to HIMSS22



November 17th

February 2022

Challenges & Opportunities, HIMSS21 Takeaways, Orlando & Digital Experience, Marketing Initiatives, Exhibitor Guest Speakers

Digital Health & Accelerate, Orlando Session Trends/Insights, International, Engagement Opportunities, Focus Group **Guest Speakers** 

HIMSS22 - The Corporate Member Experience

HIMSS22

Completing Post Event Survey = **BONUS EXHIBITOR POINTS** 



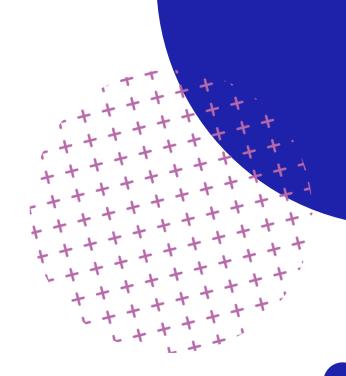
## HIMSS22 Strategy Summit

#### Today's Topics

- Healthcare Industry Insights
- HIMSS Global Conference Experience
  - ➤ HIMSS21 Takeaways
  - > HIMSS22 In-Person & Digital
- HIMSS22 Messaging
- Exhibitor Strategies
  - Guest Speakers/Best Practices
- Corporate Member Exclusives







## Meet Our Speakers



**Mitch Icenhower**Chief Relationship Officer



Vice President Meeting
Services & Exhibits



**Peggy Diab**Vice President Events



**Terri Sanders**SVP Enterprise Marketing & Communications



## Meet Our Speakers



**Becky Washler**GM North America Sales



**Ajay Kapare**Chief Strategy &
Marketing Officer,
ELLKAY



Jeanne Wert
Director Exhibit Management,
Siemens Healthineers



Susan Burch
Sr. Manager



**Daniel Trampas**Sr. Associate



**Maggie VanVossen**Sr. Manager





HIMSS<sup>22</sup>



Q: 1<sup>st</sup> Year that the HIMSS Conference was held in Florida?

A: 1968 — 7<sup>th</sup> Annual Conference

HIMSS 22

## Mitch Icenhower

Chief Relationship Officer

Healthcare Industry Insights







To realize the full health potential of every human, everywhere.

## Mission

Reform the global health ecosystem through the power of information and technology.







## Global Challenges in Most Systems

- Increasing burden of chronic disease management
- Burnout and critical shortage of healthcare workers and staff
- Unequal access to care, regardless of geography
- Lack of Interoperability between patients and care providers
- Health systems overextended
- Delays in nonessential treatment, cancelled preventative care
- Increase in untreated, preventable illness
- Unforeseen and newly discovered chronic illness





### Value Based Care

POPULATION HEALTH & WELLNESS

Enables people to manage health, predicts risks

Individuals are meaningfully connected to providers to manage health

**DIGITAL** 

**CAPACITY** 

Transforms data into knowledge, insights, and outcomes

ANALYTICS & TRACEABILITY
Outcomes

Mobilize and enable data exchange across the journey of care

**INTEROPERABILITY**Democratization of Data

Data stewardship, privacy, security, workforce integrity are foundational

**GOVERNANCE & WORKFORCE** 



## Outside-In Approach: Deep understanding of a patient's needs



It is as important to know what sort of a patient has a disease as it is to know what sort of a disease a patient has.

- SIR WILLIAM OSLER

#### **KNOW ME**

Distinguishing service approaches that focus on specific individual needs

## **KNOWLEDGE FOUNDATION**

Tools and capabilities to continuously gather, evaluate, and act upon customer insights



#### **KNOW US**

Offerings designed to meet the distinct needs of target segments and patients

#### KNOW EVERYONE

Essential capabilities for meeting baseline expectations of healthcare customers like scheduling, billing, and insurance verification



## Redefining the Goals of Digital Health Transformation



#### Clinical & Global Outcomes of Digital Transformation

In 2019, Amazon's Alexa became HIPAA compliant and their partnership with the National Health Service in the UK was put under a microscope. 2020 brought Cerner partnering with AWS, making AWS its preferred cloud provider.



#### Digital Health Workforce

The World Health Organization's State of the World's Nursing 2020 report highlighted a projected shortfall of 5.7 million nurses in the global nursing workforce in the next decade unless nations increase funding to educate and employ more nurses.



#### **Health Equity**

In 2018, approximately 27.5 million Americans, 8.5% of the U.S. population, had no health insurance.



#### Operational Performance of Health Systems

A 500-bed hospital loses over \$4 million USD annually as a result of communication inefficiencies (NCBI).



#### Personalization of Care Delivery & Health Outcomes

440,000 annual deaths from hospital errors, accidents and injuries (in U.S.).



#### Sustainability

A study from the University of California in San Francisco found that by eliminating unused items from surgery, the neurosurgical department could save up to \$2.9 million USD per year in supply costs.



## Who is HIMSS working with to bring about change?

#### **ENGAGING THE ECOSYSTEM**



#### **INFLUENCERS**

Government, Public/Private Sector, Technology Vendors, Policy, Finance, Education



MEMBERS

100,000+ Individuals



#### **STAKEHOLDERS**

Healthcare Providers, Executives, Administrators, Payers, Patients



## HIMSS: What's Next for Health



#### **HIMSS SOLUTIONS**

- Supports consultancy activities for members and clients to help them strategically improve their organizational health
- Includes analytics that focus on collaboration with hospitals and clinical practices to track and benchmark EMR adoption and utilization goals



#### **HIMSS EVENTS**

- Supports all events and networking-based activities
- Digital engagement opportunities
- In-person education and networking opportunities



#### HIMSS PUBLICATIONS

Full-service digital information group that delivers trusted information and insights to members and a global audience of healthcare technology decision-makers and influencers





HIMSS<sup>22</sup>



Q: In May 1968, in what city was the HIMSS Conference held in Florida?

A: Tampa



## Karen Malone

Vice President Meeting Services & Exhibits

The HIMSS Global Conference Experience

Peggy Diab
Vice President Events

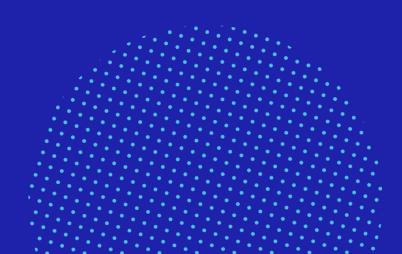






## HIMSS21 Recap and HIMSS22 Look Ahead...



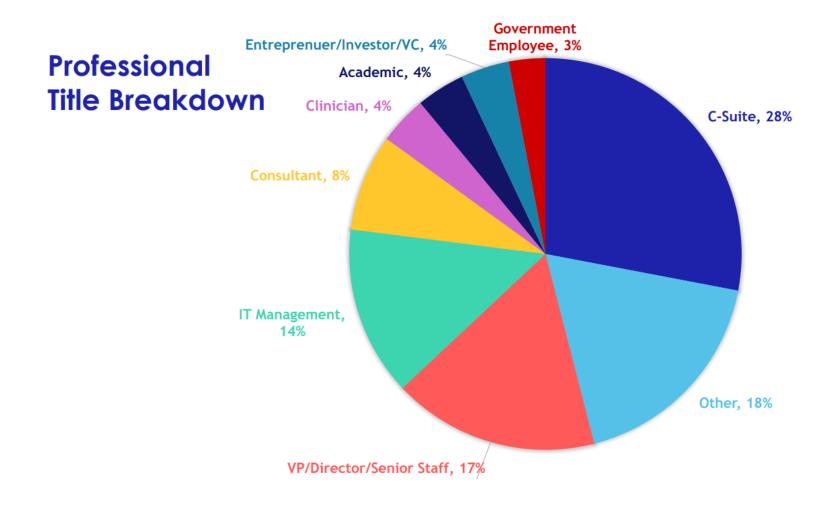






19,227 in-person registrations

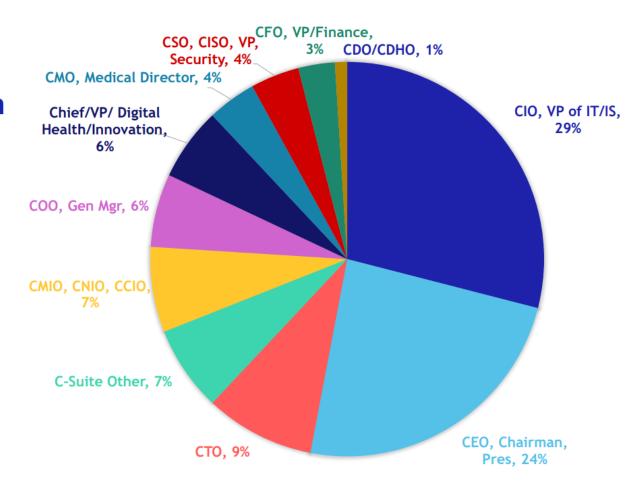






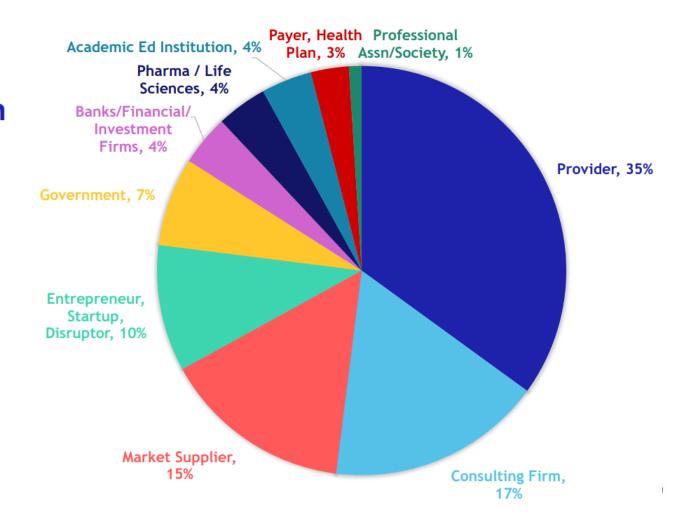
#### C-Suite Breakdown

28% of total registrants are C-suite. This chart breaks down titles within that 28%.





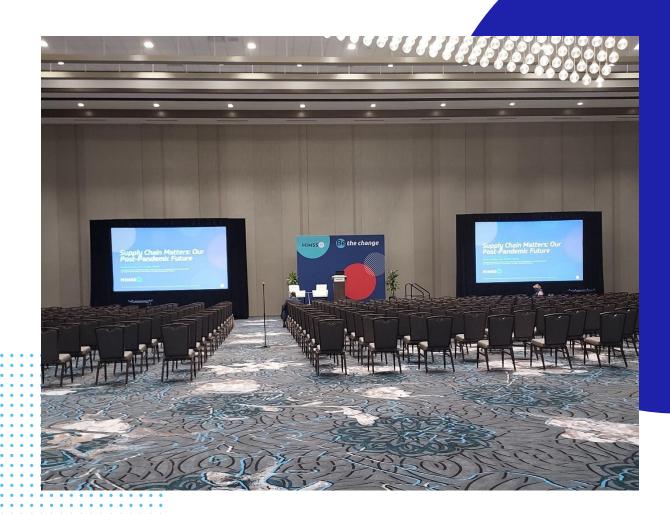
#### Worksite Breakdown



### Education Sessions

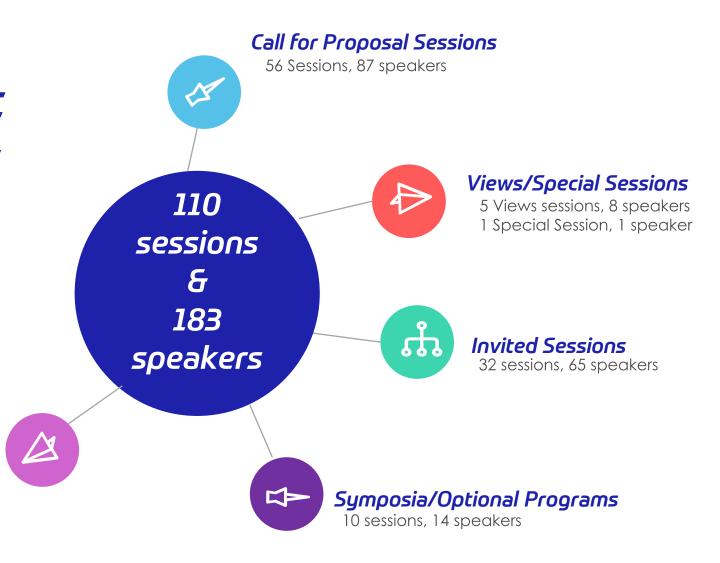
#### HIMSS21

- Four days
- 17 rooms 290 sessions
- 466 Speakers (283 in-person)
- 11,412 people attended sessions across the four days





## Virtual Speakers at In-Person Sessions



Analytics/DHT Sessions

6 sessions, 8 speakers



## CXO Engagement

- CIO Summit
  - 388 Registrants
- 697 CIO Experience Registrants
- 1,035 Executives Circle registrants
- Positive Evaluations: Networking #1 reason they attend & #2 Education





693+ exhibiting companies

## Final HIMSS21 Exhibition Overview

201+ Thought Leadership Sessions

236+ first time exhibitors 1,415 appt scheduled through MYS \*new feature 244 Companies in specialty pavilions 354
companies
in
traditional
exhibition
booths

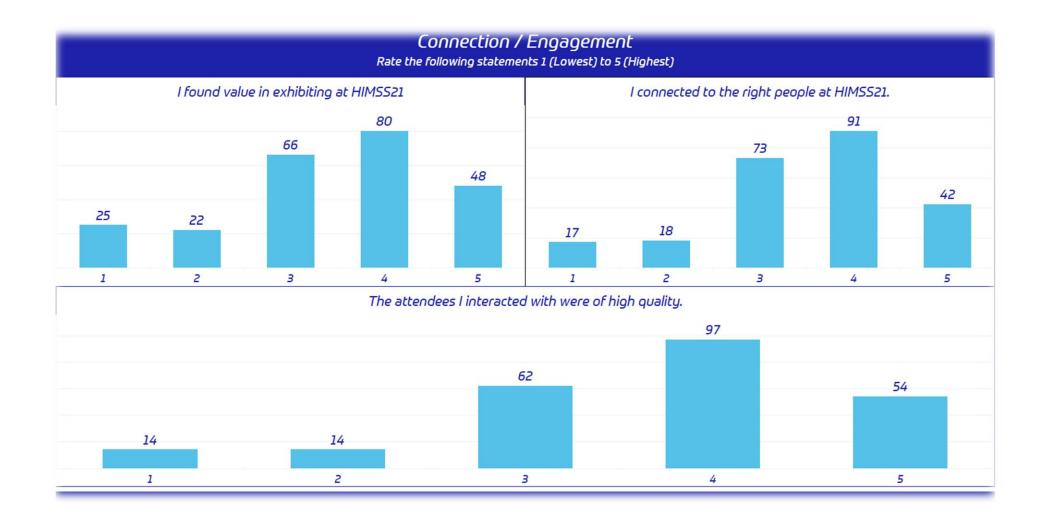
156
companies
in Meeting
Place/
Meeting
rooms

## HIMSS<sup>21</sup>





## HIMSS 21



## Education session topic attendance

Topic Category	Total # of Sessions by Topic Category	Total # of Attendees
Applied Artificial Intelligence & Machine Learning	14	998
Data and Analytics	11	619
Health Information Exchange or Interoperability	22	1166
Cybers ecurity, Information Security, Privacy	22	1153
Digital Health Transformation Leadership	35	1743
Academic Prep, Professional Development, Workforce	8	388
Healthcare Applications and Technologies	23	1111
Precision Medicine and Health	5	237
Telehealth, Connected Health, Virtual Health	22	973
Population Health, Public Health, SDOH	16	634
User Experience, Usability, User-Centered Design	10	377
Change Management	4	138
Bioinformatics or Healthcare Informatics Research	1	34
Consumers, Caregiver or Patient Experience	20	669
Innovation, Entrepreneurship, Venture Investment	4	130
Volume to Value, Quality, Patient Safety	12	368
Pandemic Response	25	674

# Top "parent" categories searched through MYS

Rank	Exhibitor Category (parent category)
1	Telehealth Solutions
2	Electronic Health Records
3	Revenue Cycle Management
4	Artificial Intelligence
5	Analytics
6	Payers/Health Plans
7	Life Sciences
8	Hardware
9	Interoperability/HIE/Integration
10	Health Information Management
11	Population Health Management
12	Consumer/Connected Health Solutions
13	Consulting
14	Ambulatory
15	Clinical Decision Support
16	Privacy & Security
17	Academic Programs
18	Supply Chain Management
19	Business & Financial Management
20	Web/Internet Solutions

# Top "sub" categories searched through MYS

Rank	Exhibitor Category (child category)
1	Telehealth Solutions > Remote Patient Monitoring
2	Artificial Intelligence > Artificial Intelligence
3	Electronic Health Records > Electronic Health Records
4	Telehealth Solutions > Telehealth Solutions
5	Analytics > Analytics
6	Clinical Decision Support > Clinical Decision Support
7	Consumer/Connected Health Solutions >
8	Ambulatory > Ambulatory EHR
9	Electronic Health Records > Clinical Documentation
10	Telehealth Solutions > Virtual Care
11	Analytics > Clinical Analytics
12	Revenue Cycle Management > Revenue Cycle Management
13	Interoperability/HIE/Integration >
14	Hardware > Hardware
15	Telehealth Solutions > Hospital at Home
16	Health Information Management > Health Information
17	Population Health Management > Population Health
18	Blockchain > Blockchain
19	Ambulatory > Ambulatory
20	Bar Code/RFID Solutions > Bar Code/RFID Solutions



- 2,500 verified through the Safe Expo concierge program prior to opening day
- 9,646 enrolled in CLEAR prior to opening day
- 84% verified their vaccination status prior to arriving in Vegas
- Eden Health performed 329 COVID-19 tests on-site with 1 positive result; 5 additional positive results reported within the next 10 days
- Safe Expo performed 203 COVID-19 tests on-site at Wynn with 0 positive results
- Approx. 30 people were unable to have their vaccination status verified at the on-site Vaccination Verification Centers
- Moving forward we will need to determine a solution for people having their badges reprinted and handing it off to a friend/colleague



## **Event Scope & Scale**

**253** 

TOTAL NUMBER OF SPEAKERS

123

TOTAL SESSIONS

**15** 

TOTAL SEGMENTS

47

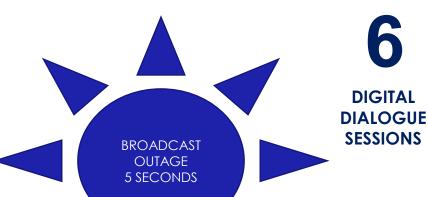
TOTAL NUMBER OF BROADCAST HOURS

**52** 

LIVE BROADCAST CONTENT

15

CE ELIGIBLE SESSIONS



65

MEDIAN # OF DIGITAL DIALOGUE ATTENDEES

45
SPONSORS & UPNEXT GALLERY COMPANIES

5,001

ATTENDEE
NETWORKING
APPOINTMENTS
CREATED

2,425

APPOINTMENTS ACCEPTED

28

SPONSOR DISCOVERY PAGES

### Registration to Participation...



TOTAL REGISTRANTS



TOTAL DIGITAL ONLY PASS



7,522

# REGISTRANTS WHO LOGGED IN

48%

**OVERALL LOG IN RATE** 

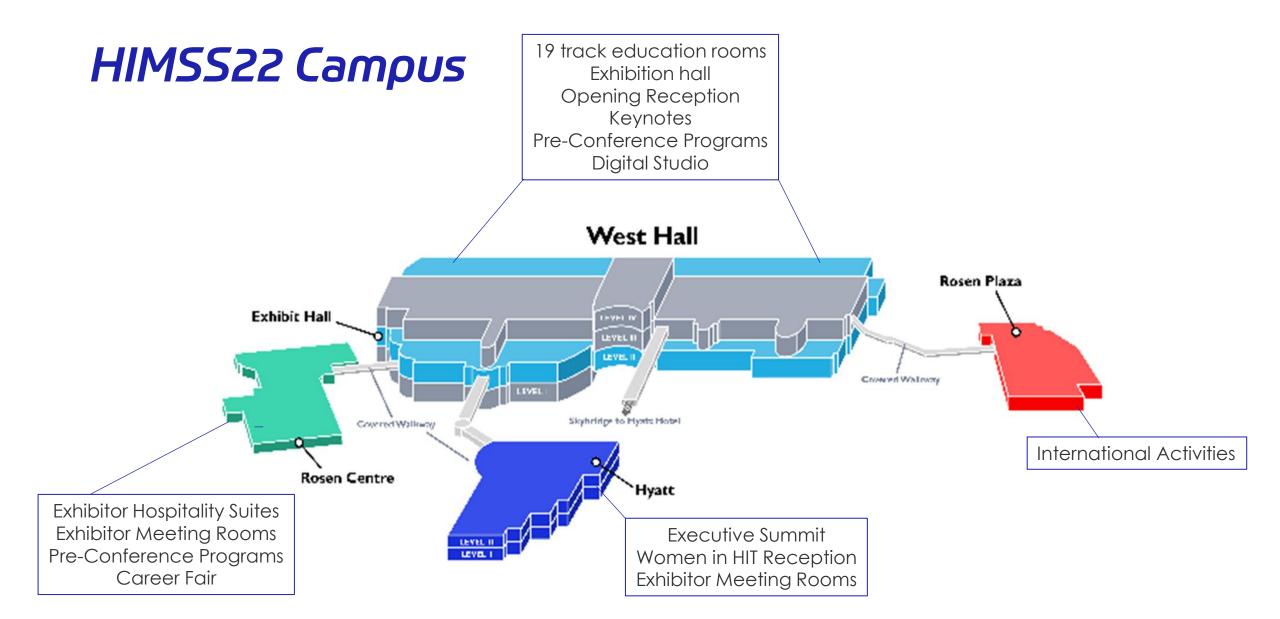
51%

% DIGITAL ONLY LOG IN RATE

27,358
TOTAL LOG INS

HIMSS22 Look Ahead...







# Schedule-At-A-Glance (in-person)

Sunday – Executive Summit Reception

Monday — Executive Summit, Preconference Events, Opening Reception

Tuesday —Opening Keynote, Education Sessions, Special Session, Exhibition, Emerging Healthcare Leader's Reception, International Reception, Women in HIT Reception, CXO Experience

Wednesday – Keynote, Education Sessions, Special Session, Exhibition, CXO Experience, Accelerate Health, Awards Gala

Thursday – Education Sessions, Exhibition, CXO Experience, Exclusive Event at Universal Orlando

Friday – AM Keynote, Education Sessions, CXO Experience, Closing Keynote

### Keynotes (in-person)





Opening – Bob Iger, Disney (invited)



**Closing** – Michael Phelps confirmed)

## Education (in-person) HIMSS 22

### **Topic Categories**



#### Organizational Governance

Preparing people and organizations to tackle what is next in health and wellness.

### New/Expanded (In-person)



Continued focus on CXO/CIO (Executive) growth

Larger aisles throughout floor

Additional lounges on show floor-locations TBD

Additional food areas

More space between seating in education

rooms/networking areas

Greater integration with digital

Appointment scheduler through MYS – attendee to exhibitor

### New areas/topics for specialty areas:

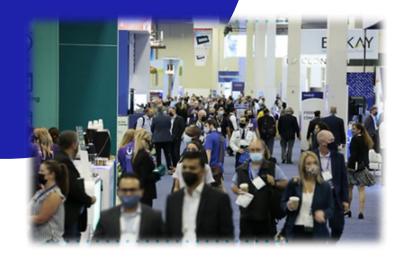
Global Hub (global economic development organizations)

Consultants'/Investor Cafe

Wellness-behavioral/mental health

Part of Consumerism/Patient Engagement Pavilion

Retail Health (exploring)





### Consultants/Investor Exhibit Floor Café' Interoperability Consumerism/Value Innovation Federal Health Live/Start up Park/Market WESTWOOD LOBBY Debut VHQ's Meeting Place Cyber Living Healthcare Meeting Global Hub 20' aisles R'oom Of the Place **Anchors** Lightning **Future** Sessions International Anchors

### Networking

- Opening Reception
- Emerging Healthcare Leaders Reception
- Women in HIT Reception
- A Celebration of Black Excellence
- Awards Gala
- Thursday Night Event at Universal Orlando Resort

And MUCH more!











After the success of HIMSS21 in Las Vegas you will continue to see the following protocols at HIMSS22 in Orlando:

- Vaccination required
- Wider aisles throughout the exhibit floor
- Socially-distanced seating options in education rooms and networking events
- PPE & hand sanitizer available throughout the HIMSS22 campus
- On-Site COVID testing available

The following are still being established and will be communicated as soon as available:

Mask policy



### Registration opens on/around Nov 11!





### HIMSS22 Digital Agenda-at-a-Glance



#### Monday, March 14

12:00 - 1:30 pm	Opening Segment
1:30 - 3:30 pm	Digital Transformation Segment
3:30 - 5:00 pm	Social Determinants of Health Segment
5:00 - 7:00 pm	Orlando Center Stage

Tuesday, March 15	
8:00 - 9:00 am	Networking
9:00 - 11:00 am	Data & Interoperability Segment
11:00 - 11:45 am	Networking & Live Facilitated Dialogues
11:45 am - 1:45 pm	Trust & Security Segment
2:00 - 4:00 pm	Workforce Segment
4:00 - 5:00 pm	Networking & Live Facilitated Dialogues
5:00 - 7:00 pm	Orlando Center Stage

### HIMSS<sup>22</sup>

#### Wednesday, March 16

8:00 - 9:00 am	Networking
9:00 - 11:00 am	Healthcare Economics Segment
11:00 - 11:45 am	Networking & Live Facilitated Dialogues
11:45 am - 1:45 pm	Partnerships & Supply Chain Segment
2:00 - 4:00 pm	Patient Experience Segment
4:00 - 5:00 pm	Networking & Live Facilitated Dialogues
5:00 - 7:00 pm	Orlando Center Stage

#### Thursday, March 17

8:00 - 9:00 am	Networking
9:00 - 10:45 am	Behavioral Health Segment
10:45 - 11:30 am	Networking & Live Facilitated Dialogues
11:30 am - 1:30 pm	Fringe Technology Segment
1:30 - 1:45 pm	Anchor Desk Wrap Up – Broadcast Ends
5:00 - 7:00 pm	Orlando Center Stage

### **Comprehensive Digital Experience**

### Structured Networking

Facilitated networking discussions, matchmaking, community gatherings, and more.



Spotlight keynotes, sponsored panelists, ondemand sessions & sponsor discovery pages

### On Demand Library

Sessions on demand, many CE-eligible.



HIMSS22
Digital
Experience

### In-Person Event Integration

Recorded keynotes, Views From the Top sessions, behind the scenes interviews, and guided exhibit hall tours.

### Four Day Program

Live broadcast Monday-Thursday, available in global time zones and prerecorded to reduce vulnerability.



### Live Studio Moments

Digital program ambassadors add dimension to the program with commentary, studio interviews, and social media moments.

**HIMSS TV** is incorporated to draw the audience to both channels.

### **Attendee Connections**

Platform features allow attendees to message & meet privately in video or text conversations.



### Thank you!





HIMSS<sup>22</sup>



Q: How many HIMSS Conferences have taken place Florida?

A: 13



### Terri Sanders

SVP Enterprise Marketing & Communications

Global Conference Messaging

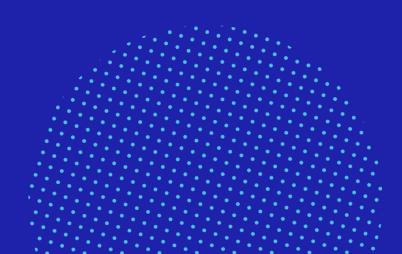






### HIMSS22 Theme





### Goals and Objectives

To be successful, the conference theme needs to:

#### Reflect the brand

- 1. Affirm HIMSS's relevance and leadership
- 2. Empower HIMSS to deliver on its vision and mission
- 3. Position with global relevance

#### 2. Employ an audience-centric approach

- 1. Reflect both the mindset and actions of our members
- 2. Continue to improve upon the audience journey

#### Frame an experience undergoing a paradigm shift

- 1. Function in face-to-face and/or virtual capacity
- 2. Ladder up to new, outcomes-focused value proposition

### 4. Empower members to reform the global health ecosystem

- 1. Invite attendees to act with aspirational tone
- 2. Develop scalable messaging
- Demonstrate a differentiated, unique POV



### What We've Done

Research Highlights

### Received input from Internal staff and leadership

In order to understand the internal vision for HIMSS22, the team spoke to several stakeholders in the aftermath of HIMSS21. Their input helped us understand the priorities and opportunities.

### Reviewed existing documentation and findings

The team reviewed research and strategy documents completed over the course of the last year.

### Analyzed direct and indirect competitors

The team researched current themes from companies both inside and outside our competitive set to ensure we explored beyond the expectations of our target audiences.

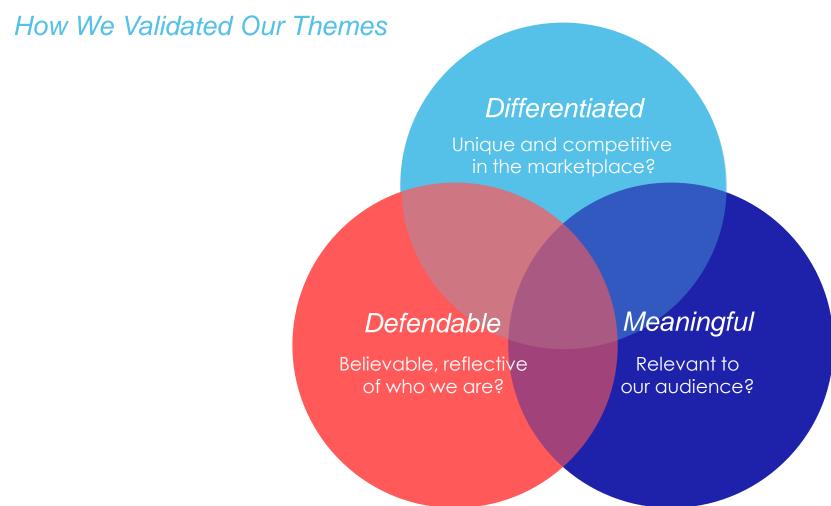


### User Testing with Chapter and Community Leaders

To select the theme, the two top options were shared with membership leaders to make the final selection



### Our Approach







### Reimagine Health

CREATIVE INSPIRATIONAL TRANSFORMATIVE



## RE:IMAGINE HEALTH

It's time to take a fresh look at healthcare. At what it means to be healthy. At what it means to be well. It's time to rethink how we've always done things. To redefine what's possible—and rewrite our future. Join other global health changemakers at HIMSS22 as we reimagine health.

### Website





### Signage





### On-Site Brand Activations









### Marketing HIMSS22





### The HIMSS22 marketing and communications journey

The past year has taught all of us the importance of choice, collaboration and the need to **adapt the way** we deliver increased value to our audiences.

HIMSS21 was our opportunity to redefine and demonstrate evolved content delivery—where a singular event transforms into a multifaceted experiential journey.

For HIMSS22, we will lead audiences through **personalized paths** to achieve the outcomes they seek via a truly hybrid and custom experience...





### Our Audiences

With over 2.1 million touch points, our audiences represent a global community of members, volunteers, event attendees, influencers and more.

\*Detailed audience segments can be found in the appendix.





### Priority Segments

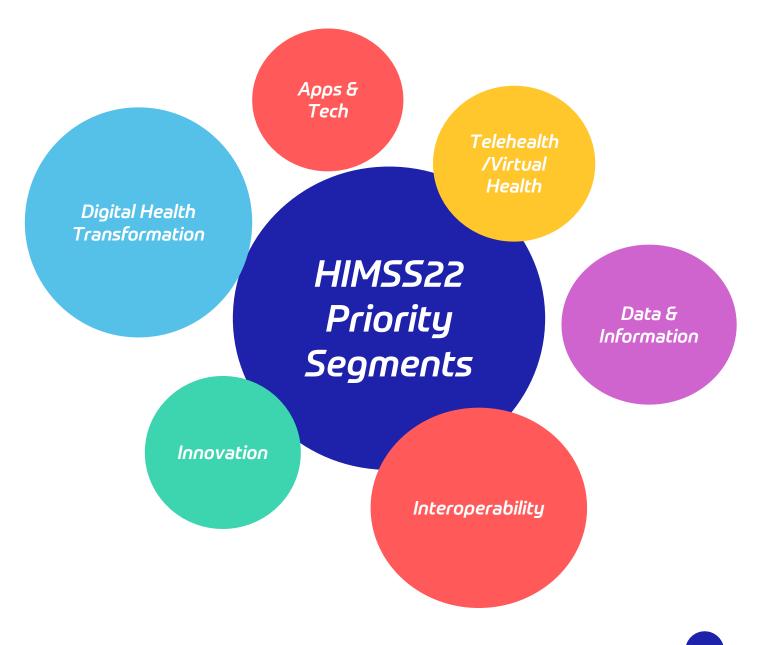
Priority segments for the 2022 Global Conference will include professional titles and organizations across the healthcare and health information and technology ecosystem.





### Topics of Interest

These topics are of particular interest to attendees based on HIMSS21 feedback.





### Global integrated omni-channel strategy

		Oct	ober		November					De	cem	ber		January				February				March			
Weeks out	22	21	20	19	18	17	16	15	14	13	12	11	10	9	8	7	6	5	4	3	2	1	0	-1	-2
Key Dates										Early	y bird	1/10						A	Advan	ced re	∍g	H2:		ndo & 4-3/1	Digital 8
Audiences awareness/nurturing																									
Audiences consideration																									
Audiences conversion – in-person												EB							AR						
Audience conversion – digital												ЕВ							AR						

### Top channels for awareness and consideration building

- -Organic search
- -Email
- -Paid search
- -Display
- -Social

### Top channels for conversion

- -Direct
- -Organic search
- -Paid search
- -Referral
- -Email





### Press at HIMSS22





### Press at HIMSS22

#### **Press Launch Rollout**

Cascade of HIMSS22 launch communications targeting members of the media



### HIMSS22 Email to Press - 11/10/21

Includes how and when press can submit HIMSS22 registration for press credentials, an invitation to a Zoom information session and personalized invitations to VIP press



### Information Session for Press – 11/15/21

Covers registration process, credentialing guidelines, overview of HIMSS22, how press info is shared with exhibitors, Q&A and topics press would like to cover at HIMSS22



### Distribute HIMSS22 Press Release – December 2021

Issued within one month of the registration open date, the official press release will reflect Global Conference theme and key messages



### Press at HIMSS22

### **Tailoring Content to Press**

Topics of interest indicated by registered press will inform messaging

- At several key points leading up to HIMSS22, press are prompted to share their topics of interest for HIMSS22 coverage
- Communications will lean in on these topics for messaging and content
- Popular topics frequently include cybersecurity, interoperability and digital health transformation
- Team will guide exhibitors on press engagement



### Support for Exhibitors

### **Engaging with the Press**

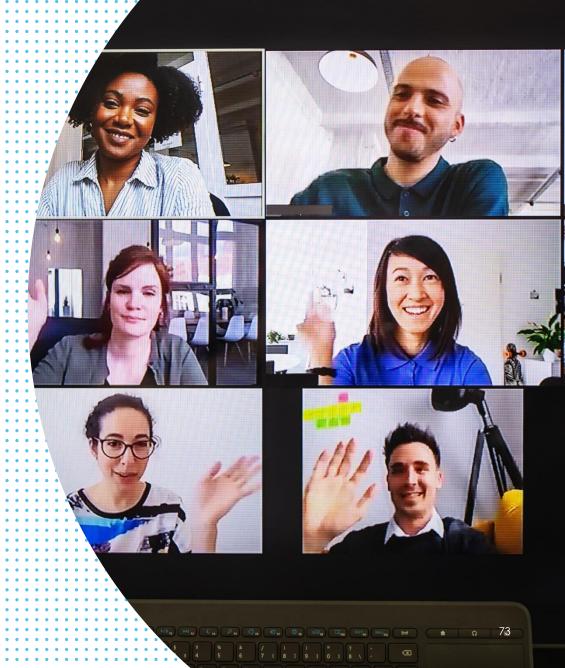
- HIMSS Strategic Communications and Global Conference teams will host two webinars featuring members of the press who are planning to attend HIMSS22, exclusively for an audience of Global Conference exhibitors.
- The webinars will review the topics reporters are interested in covering and help exhibitors understand how to best interact with members of the press. Each exhibitor is then empowered to make connections with the media and arrange interviews ahead of and during HIMSS22. HIMSS will no longer provide access to an on-site media interview room at Global Conference.
- HIMSS will provide a list of registered press through the exhibitor portal on the first and the 15th of each month, from December 2021 through March 2022.



#### Support for Exhibitors

#### **Webinars**

- How to tell your story at HIMSS22 -Dec. 2, 2021
  - Discover the best way to share, engage and secure press coverage in Orlando. The HIMSS Strategic Communications team will discuss the ever-popular press list, how to reach out and how to schedule press interviews.
- What stories will sizzle with the press at HIMSS22 Jan. 25, 2022
  - Join a few of the credentialed press for HIMSS22 to hear about stories they are interested in covering in Orlando and how your story could have some sizzle to it.





#### Questions about the Press?

Contact **Morgan Searles**,
Strategic Communications Manager, at msearles@himss.org





HIMSS<sup>22</sup>



Q: In what year did Disney World open?

A: 1971 (The Magic Kingdom)



# HIMSS22 Exhibitor Panel

**Best Practices** 

Becky Washler

GM North America Sales



Ajay Kapare ELLKAY



Jeanne Wert

Siemens Healthineers











Top 3
Goals/Initiatives

Pandemic Impact

# The Exhibitor Experience

HIMSS Global Conference & Exhibition exhibitors share their experience and insight.

Most Memorable Moment(s) Your HIMSS Strategy

> Top 2 Exhibitor Best Practices

Avoidance Advice





HIMSS<sup>22</sup>



Q: When Disney World opened in 1970, what was the cost of admission?

A: \$3.50

# HIMSS22 Resources

Corporate Member Exclusives

Susan Burch
Sr. Manager



Daniel Trampas
Sr. Associate



Maggie VanVossen

Sr. Manager





### Corporate Member Comp Codes and Discount Codes

#### HIMSS22 Comp & Discount Codes

- Available to all Corporate Member companies in good standing through the Global Conference.
- Codes apply to:
- Complimentary conference registration(s)
- 10% Discount on conference registration(s)
- o Complimentary invitations to the Corporate Member Appreciation Breakfast
- Allotment based on membership level (Conference; Breakfast)
  - Diamond 4: 5
- Platinum 2; 3
- o Emerald 3; 4
- o Gold 1; 2



Daniel Trampas Senior Associate, Corporate Relations



)

#### HIMSS22 Comp & Discount Codes

#### **Non-Exhibiting Corporate Members**

o Your Corporate Relations Representative will email registration codes to Primary and Secondary Contacts for the membership

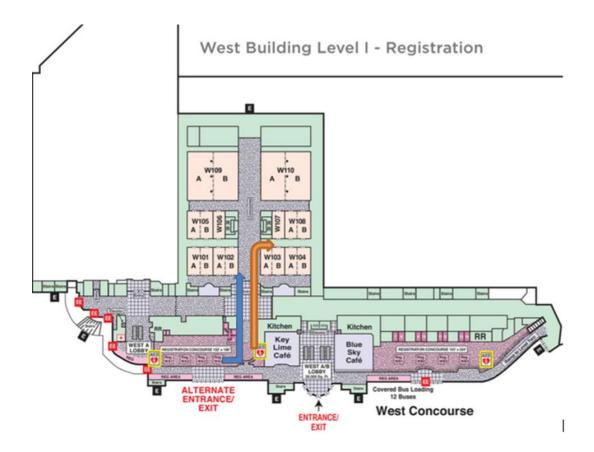
#### **Exhibiting Corporate Members**

- Complimentary registration allotment is included in "Registration Dashboard" on your <u>Exhibitor</u>
   <u>Dashboard</u>
- No code for conference registrations; you will enter a code for the Corporate Member
   Appreciation Breakfast



# Corporate Member Lounges & Meeting Rooms

#### Diamond & Emerald Lounge



#### The lounge offers:

- Complimentary Beverages
- Quiet Zone (Tables, Chairs, Couches)
- Semi-private
   meeting space
   (accommodates 8 10 people)
- ➤ Wi-Fi Access



Maggie VanVossen Senior Manager, Corporate Relations

#### **Location and Hours:**

- Room W108A (Phone Number TBA)
- Orange County Convention Center
- Tuesday, March 15 & Wednesday, March 16 - 8:00 am - 5:30 pm ET
- ➤ Thursday, March 17 8 am 4 pm ET

Diamond and Emerald members also have access to the Corporate Member Lounge (Room W102)



# Semi-Private Meeting Rooms

- Available during Corporate Member Lounge hours
- Corporate Members can reserve 1 meeting per day/up to 1 hour per day (based on availability)
- Drop-in availability Tuesday, March 15 to Thursday, March 17
- Meeting space can be reserved for same day or next day meetings:
  - Appointments can be made on Tuesday, March 15 to reserve meeting space for Wednesday, March 16
  - Appointments can be made on Wednesday, March 16 to reserve meeting space for Thursday, March 17
  - Contact the Corporate Member Lounges to reserve space.
- Room W108A (Phone Number TBA)
  - Orange County Convention Center

\*If clients will be meeting you in the lounge, please have them give your company name when checking-in at the lounge reception desk.

- ➤ Network With Other Corporate Members
- ➤ Sponsorship Opportunities
- ➤ Prize Drawings
- ➤ Meet the Corporate Relations Team & HIMSS Leadership



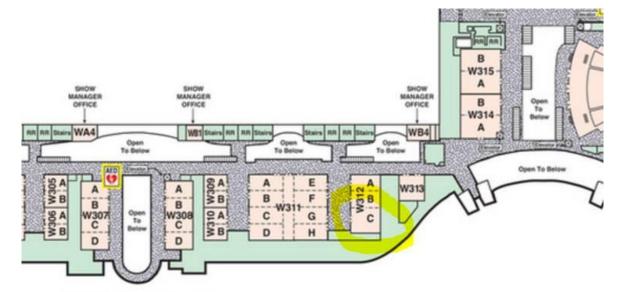
Susan Burch Senior Manager, Corporate Relations



Wednesday, March 16, 2022

7:00am - 8:30am

Room - 312C







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7:00am - 8:30am

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Diamond Members – 5 invitations Emerald Members – 4 invitations Platinum Members – 3 invitations Gold Members – 2 invitations





#### Your Corporate Relations Team

Strengthen relationships, Champion member value, Engage the healthcare community



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# Thank You!

We will see you next Wednesday

Day 1 Survey: https://www.getfeedback.com/r/fXs3lhbb

